

OPPORTUNITY: INSTITUTIONAL FIXED INCOME SALES

Organization:

CastleOak Securities, L.P. ("CastleOak") is a boutique investment bank focused on providing capital markets services to Fortune 500 and middle-market corporations, as well as large institutional investors and mid-tier investment managers. Our business areas consist of fixed income and equity sales & trading, debt and equity capital markets and financial advisory (including M&A and private placements). CastleOak is a strategic partnership with Cantor Fitzgerald, & Co. ("Cantor"). CastleOak consists of professionals each with an average of 20 years of successful Wall Street experience and ongoing working relationships with some of the largest global corporations. We are an entrepreneurial group that demands teamwork. Everyone, from Managing Director to first year Analyst, is expected to provide service to clients, support to colleagues, and energy towards new business development. CastleOak is based in New York City (www.castleoaklp.com). Cantor Fitzgerald is a leading global financial services firm with 3,800 employees and 39 worldwide offices (www.cantor.com).

Position Description:

The sales executive will possess significant relationships with institutional investors and other capital markets professionals. The position requires someone who is highly motivated by compensation tied directly to production, and demonstrates leadership qualities with a willingness to contribute to the firm's development and evolution. The executive must be able to display the ability to sell ideas and win trade execution opportunities.

We offer a competitive salary and benefits package with an environment committed to professional growth.

Qualifications:

Candidates are required to have a minimum of 3 to 5 years experience in institutional sales, a bachelor's degree and excellent written and verbal communication skills. Series 7 and 63 licenses are required.

Additional Info:

Location: New York, NY

% Travel: 20%

Start date: Immediately

Work type: Full-time

How to Apply:

If you are interested in this opportunity, please submit your resume to 110 East 59th Street, 2nd Floor, New York, NY 10022 (email: pdecat@castleoaklp.com).

REFERENCE THE JOB TITLE "FIXED INCOME SALES" IN THE SUBJECT LINE OF YOUR E-MAIL.

No calls please. CastleOak Securities, L.P. is an Equal Opportunity Employer.