

## **OPPORTUNITY: INSTITUTIONAL FIXED INCOME SALES**

### **Organization:**

CastleOak Securities L.P., is a boutique investment bank focused on the capital markets serving a broad array of corporate, governmental and institutional investor clients. Headquartered in New York City, and with five regional offices, CastleOak specializes in primary and secondary sales and trading of fixed income, equity, and money market securities.

CastleOak is a strategic partnership with Cantor Fitzgerald, & Co. ("Cantor"), a leading global financial services provider to the institutional equity and fixed income capital markets. CastleOak consists of professionals each with an average of 20 years of successful Wall Street experience and ongoing working relationships with some of the largest global corporations. We are an entrepreneurial group that demands teamwork. Everyone, from Managing Director to first year Analyst, is expected to provide service to clients, support to colleagues, and energy towards new business development. CastleOak is based in New York City ([www.castleoaklp.com](http://www.castleoaklp.com)).

### **Position Description:**

The sales executive will possess significant relationships with institutional investors and other capital markets professionals. The position requires someone who is highly motivated by compensation tied directly to production, and demonstrates leadership qualities with a willingness to contribute to the firm's development and evolution. The executive must be able to display the ability to sell ideas and win trade execution opportunities.

We offer a competitive salary and benefits package with an environment committed to professional growth.

### **Qualifications:**

Candidates are required to have a minimum of 3 to 5 years of experience in institutional sales, a bachelor's degree and excellent written and verbal communication skills. Series 7 and 63 licenses are required. New or expired licensees will also require the Securities Industry Essentials (SIE) exam.

### **Additional Info:**

Location: New York, NY %

Travel: 0-20%

Start date: Immediately

Work type: Full-time

### **How to Apply:**

If you are interested in this opportunity, please submit your resume to Patrick DeCatalogne, Head of Fixed Income Sales (email: [fixedincomecareers@castleoaklp.com](mailto:fixedincomecareers@castleoaklp.com)).

REFERENCE THE JOB TITLE "FIXED INCOME SALES" IN THE SUBJECT LINE OF YOUR E-MAIL.

No calls please. CastleOak Securities, L.P. is an Equal Opportunity Employer.