

Investor Development and Outreach Activities

Helping Agency and Supra issuers broaden their investor base and generate incremental demand

CastleOak prides itself on its ability to connect issuers and investors and on its track record of bringing new investors to funding programs.

Every year CastleOak arranges dozens of opportunities for Agency and Supra issuers to get together with investors and prospective buyers and uncover areas of mutual interest. These events include one-on-one meetings and calls, educational luncheons at GIOA, MMX and Crane's conferences, issuer dinners and virtual investor events.

For its proactive investor outreach approach, the Federal Home Loan Banks ranked CastleOak as their #1 overall dealer in Marketing Support for 2019.

CastleOak was successful in introducing new investors to supranational debt programs and added value with innovative structuring that fit buyers' needs. For its leading role in broadening the Supras' domestic investor base, CastleOak was awarded the mtn-i 2018 Rising Star Award.

2019 Dealer Scorecard – Federal Home Loan Banks

Marketing Support as of:	December 31, 2019	
	Rank	% of Marketing Support
Marketing Support	1 of 13	22.1%

CastleOak Securities

You are Cordially Invited to

A Virtual Investor Event

Freddie Mac's Small Balance Multifamily Securitization Program (FRESB)

Presented By:

Devin Di Leo, FRESB Program Manager
Sarah Rallo, Multifamily Investor Relations

Wednesday, August 19, 2020
2:00-3:00pm ET

Freddie Mac
We make home possible®

You are invited to attend CastleOak's issuer and investor luncheon at the **GIOA Annual Conference**

Please join us for lunch with Agency / Supra issuers and state and local government investment officers in a small group setting:

When: Wednesday, March 18 at Noon
Where: The Drawing Room at Primrose Restaurant Adjacent to the Park MGM lobby

Please confirm your participation by Friday, February 28

CastleOak Securities

CastleOak Securities

You are invited to attend CastleOak's issuer and investor luncheon at the **2019 GIOA Annual Conference**

Please join us for lunch with Agency / Supra issuers and state and local government investment officers in a small group setting:

When: Thursday, March 21 at Noon
Where: Pyramid Café – off the Casino Floor

Please confirm your participation by Friday, March 1

WINNER

Rising Star

Supranational Debt Dealer

CastleOak Securities

Heading south to Florida? Please join us for a **GSE & Supra Lunch!**

Please join us for our 2020 annual Agency and Supra Funding Officers' Lunch:

Thursday, February 6 at 12:30pm

Yard House
201 Plaza Real #1201 at Mizner Park
Boca Raton, FL

Please confirm your participation by Friday, January 17

This document is confidential and has been prepared for informational purposes only. This document is not to be construed as a recommendation, an offer to sell or a solicitation of an offer to buy any securities. Any dissemination, distribution or reproduction of this document is strictly prohibited without the consent of CastleOak Securities, L.P. The information herein is obtained from sources deemed reliable, but its accuracy and completeness cannot be guaranteed, and is subject to change without notice.